

## Program Overview

### Day 1 - You as a valued academic partner

Monday 12 August, 9-5pm

***Day one will focus on some of the fundamentals to any positive partnership – understanding yourself and your strengths, your working style and effective communication.***

*Today's session will cover:*

- Program introduction
- Your preferred communication style, and recognise the strengths and limitations of that style.
- Understand how to adapt working styles and communication approaches for different people and different situations, even when under pressure.
- Communicating effectively with colleagues and clients regarding workload and agreed time frames.
- Your 'Gallup' strengths and what this means when working with teams.
- Developing positive partnerships through teamwork and listening.

*There will also be two panel discussions:*

#### ***2018 Program Participant Panel***

*Participants of last year's program will share their individual outcomes, key moments, and any advice for current participants.*

#### ***Industry Engagement Panel***

*During this session, a panel of industry representatives who currently work in partnership with Universities will speak to participants.*

### Day 2 – Actions and Outcomes

Tuesday 3 September, 9-5pm

***Opening presentation by [Professor Carolin Plewa](#), Interim Director, Entrepreneurship, Commercialisation and Innovation Centre on "Understanding engagement in the context of Universities of the Future".***

Today's session will build on the outcomes of day one, with a focus on how to develop and deliver the best outcomes in partnerships, with a focus on building trust, managing partnerships, and workload and priorities. You will also spend some time developing and articulating your project intentions.

#### ***University Engagement Panel***

*During day 2, a panel of experienced representatives from the University representatives will speak about their engagement projects and partnerships, will share their insights on successfully approaching such partnerships.*

### Day 3 – Reflections and presentations

Tuesday 24 September, 9-1pm

This half-day session will focus on reflecting on the program progress, and participants will present their engagement pitches, with the opportunity for feedback and development. It will be followed by an informal Graduation.

## Program Presenter

### **Tanya Perry**



Tanya has operated her own Consultancy Business since 1992, working in the UK, Australia, New Zealand, USA, South Africa and Asia.

Tanya is an experienced and versatile training consultant specialising in management, communication and customer service skills. She is articulate and concise, an excellent organiser, highly motivated and a creative thinker with the ability to work to tight deadlines. Tanya is recognised as an accomplished and enthusiastic communicator at all levels.

Tanya's career history is as a Senior Passenger Agent/ Acting Supervisor for British Airways in London, Newsreader for a local radio station, Training Coordinator for Dartington Tech (U.K.) and Business Manager for South West Landscaping (U.K.). In 1992 Tanya started her own training consultancy which has grown into Tanya Perry & Associates Pty Ltd with national and international contracts.

Tanya has been an Associate Consultant with the Australian Institute of Management, a member of the South Australian Women's Trust and Vice-President of the International Women's Day Committee.

## Panel Discussions

### **2018 Program Participant Panel**

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## Registrations

For general registrations, please contact Melanie Winter on [execed@adelaide.edu.au](mailto:execed@adelaide.edu.au) before 22 July.

Open enrolments are \$975.00 and include all program materials and catering.

Places are limited so we encourage booking early!

**Note: Faculty of the Professions academics can apply for the scholarship round – details available on intranet.**